

# KULLIYYAH ECONOMIC AND MANAGEMENT SCIENCES CURRICULUM STRUCTURE PROGRAM: Bachelor of Business Administration (BBA)

Effective Semester 1, 2021/2022

| Components                          | Credit |
|-------------------------------------|--------|
| University Required Courses         | 20     |
| Kulliyyah Required Courses          | 36     |
| Discipline Core Required<br>Courses | 42     |
| Specialisation/Minor packages       | 21     |
| Practical Training                  | 3      |
| Graduating credit hours             | 122    |

### 1) University Required Courses (20 Credit Hours)

### Islamic Fundamental Knowledge

| Course Code | Course Title  | Credit |
|-------------|---|--------|
| UNGS 1301   | Basic Philosophy and Islamic Worldview                    | 3      |
| UNGS 2290   | Knowledge & Civilization in Islam                         | 2      |
| UNGS 2380   | Ethics and Fiqh of Contemporary Issues                    | 3      |
| TQTD 1002   | Tilawah Al-Quran 1  | 0.5    |
| TQTD 2002   | Tilawah Al-Quran 2  | 0.5    |
| LQAD 1003   | Introduction to Arabic for <i>Quranic</i> Understanding 1 | 0.5    |
| LQAD 2003   | Introduction to Arabic for <i>Quranic</i> Understanding 2 | 0.5    |
| CCUB 1061   | Usrah 1   | 0.5    |
| CCUB 1062   | Usrah 2   | 0.5    |

| Leadership Skills   |                              |        |
|---|------------------------------|--------|
| Course Code   | Course Title                 | Credit |
| LEED 1301   | English for Academic writing | 3      |
| CCFM 2052   | Family Management            | 0.5    |
| CCLM 2051   | Leadership                   | 0.5    |
| CCSS  | Skill 1                      | 0.5    |
| 1010/2010/3010  | Skill 2                      | 0.5    |
| LMBD 1131   | Bahasa Melayu 1*             | 1      |
| LMBD 1132   | Bahasa Melayu 2*             | 1      |
| *Note: These two courses are for non-Malay speaking students. |                              |        |

### Leadership Skills

### **Sustainable Development**

| Course Code | Course Title  | Credit |
|-------------|---|--------|
| UNGS 1210   | Sustainable Development: Issues, Principles and Practices | 2      |
| CCUB 2163   | Usrah in Action 1 (SD: Community Profiling)               | 1      |
| CCUB 3164   | Usrah in Action 2   | 1      |

## 2) Kulliyyah/Common Core Required Courses (36 Credit Hours)

| Course Code | Course Title                           | Credit |
|-------------|--|--------|
| MGMT 1301   | Principles and Practice of Management  | 3      |
| ECON 1301   | Statistical Methods                    | 3      |
| ECON 1302   | Mathematics For Economics And Business | 3      |
| ECON 1311   | Principles of Microeconomics           | 3      |
| ECON 1312   | Principles of Macro Economics          | 3      |
| ACCT 1311   | Principles of Financial Accounting     | 3      |
| ACCT 1321   | Principles of Management Accounting    | 3      |
| ICTM 1803   | Information Technology                 | 3      |
| FINC 1301   | Foundation of Islamic Finance          | 3      |
| ECON 1321   | Foundation of Islamic Economics        | 3      |
| ECON 1331   | Fiqh for Economist I                   | 3      |
| ECON 2332   | Fiqh for Economist II                  | 3      |

| Course Code | Course Title   | Credit |
|-------------|--|--------|
| MKTG 2301   | Marketing Principles   | 3      |
| FINC 1302   | Fundamentals of Financial Management   | 3      |
| FINC 2302   | Intermediate Financial Management<br>(Pre-req: FINC 1302)  | 3      |
| BLAW 3301   | Malaysian Business Law (for ENM)<br>(Pre-req: ACCT 1321; ECON 1311; ECON 1312. ECON 1301; ECON<br>1302; MGMT 1301; ICTM; 1803) | 3      |
| ENTR 3303   | Entrepreneurship<br>(Pre-req: ACCT 1311; FINC 1302; MKTG 2301)   | 3      |
| MGMT 2305   | Decision Science<br>(Pre-re q: ECON 1301; ECON 1302)   | 3      |
| ACCT 1321   | Principles of Management Accounting  | 3      |
| MGMT 3301   | Operations Management<br>(Pre-req: MGMT 2305)  | 3      |
| MGMT 2301   | Organizational Behaviour<br>(Pre-req: MGMT 1301)   | 3      |
| MGMT 2302   | Business Ethics<br>(Pre-req: MGMT 1301)  | 3      |
| MGMT 2303   | Business Communication<br>(Pre-req: MGMT 1301)   | 3      |
| MGMT 4307   | Management from an Islamic Perspective   | 3      |
| MGMT 3302   | Human Resource Management<br>(Pre-req: MGMT 1301; MGMT 2301)   | 3      |
| MGMT 4302   | Strategic Management<br>(Pre-req: MGMT 2305, MKTG 2301; FINC 1302; FIN 3011)   | 3      |
| MGMT 4301   | International Business<br>(Pre-req: MGMT 1301; FINC 1302; ACC 2521; MKTG 2301)   | 3      |

### 3) Discipline Core Courses (42 Credit Hours)

### 4) Area of Specialisation (15 Credit Hours)

### a) Specialisation Courses

Students who wish to specialise in one of the following areas will have to take the core courses as listed

| n multur Resource multuragement |   |        |
|---------------------------------|---|--------|
| Course Code                     | Course Title  | Credit |
| MGMT 4303                       | Training and Development (Pre-req: MGMT 3302)                   | 3      |
| MGMT 4304                       | Compensation Management (Pre-req: MGMT 3302)                    | 3      |
| MGMT 4305                       | Industrial Relations (Pre-req: MGMT 1301, MGMT 2301, MGMT 3302) | 3      |

### i. Human Resource Management

| MGMT 4308 | Organizational Change and Development (Pre-req: MGMT 1301) | 3 |
|-----------|--|---|
| MGMT 4309 | Business Psychology (Pre-req: MGMT 1301)                   | 3 |

| ii. Marketing |   |        |
|---------------|---|--------|
| Course Code   | Course Title  | Credit |
| MGMT 4302     | Consumer Behavior (Pre-req : MKTG 2301)                 | 3      |
| MGMT 4303     | Integrated Marketing Communication (Pre-req: MKTG 2301) | 3      |
| MGMT 4304     | Retail Management (Pre-req: MKTG 2301)                  | 3      |
| MGMT 4305     | Marketing Research (Pre-req: MKTG 2301)                 | 3      |
| MGMT 4306     | International Marketing (Pre-req: MKTG 2301)            | 3      |

| iii. Financ | e  |        |
|-------------|--|--------|
| Course Code | Course Title   | Credit |
| FINC 3306   | Investments (Pre-req: FINC 2302)                       | 3      |
| FINC 2305   | Principles & Practices of Takaful (Pre-req: FINC 1301) | 3      |
| FINC 4304   | Corporate Finance (Pre-req: FINC 2302)                 | 3      |
| FINC 4305   | International Finance (Pre-req: FINC 2302)             | 3      |
| FINC 4306   | Financial Derivatives                                  | 3      |

### iv. International Business

| Course Code | Course Title                    | Credit |
|-------------|---------------------------------|--------|
| FINC 4305   | International Finance           | 3      |
| MGMT 4313   | International Management        | 3      |
| MGMT 4312   | Cross-Cultural Management       | 3      |
| MKTG 4306   | International Marketing         | 3      |
| MGMT 4314   | International Business Strategy | 3      |

### v. Entrepreneurship

| Course Code | Course Title                          | Credit |
|-------------|---------------------------------------|--------|
| ENTR 4301   | Social Entrepreneurship               | 3      |
| ENTR 4302   | New Business Venture                  | 3      |
| ENTR 4304   | Venture Capital and Financing         | 3      |
| ENTR 4305   | Entrepreneurship and Innovation       | 3      |
| ENTR 4306   | Seminar on Issues in Entrepreneurship | 3      |

| vi. General Management  |                 |
|---|-----------------|
| Course Code and Course Title  | Credit<br>hours |
| Any five (5) Core Courses from Human Resource Management, Marketing, Finance,<br>International Business, and Entrepreneurship | 15              |

Students will have to choose any TWO from the list of elective courses to complete another six (6) credit hours.

### b) Elective Courses (6 Credit Hours)

| Course Code | Course Title   | Credit |
|-------------|--|--------|
| MGMT 4310   | Organizational Theory                                | 3      |
| MGMT 4311   | Small Business Management                            | 3      |
| MGMT 4312   | Cross-Cultural Management                            | 3      |
| MGMT 4306   | Quality Management                                   | 3      |
| MGMT 4317   | Big Data for Managers                                | 3      |
| MGMT 4316   | Sustainability: Society and Business                 | 3      |
| MKTG 4307   | Services Marketing                                   | 3      |
| MKTG 4308   | Bank Marketing                                       | 3      |
| MKTG 4309   | Digital Marketing                                    | 3      |
| MKTG 4310   | Customer Relationship Management                     | 3      |
| MKTG 4311   | Product Management                                   | 3      |
| MKTG 4312   | Responsible Consumption                              | 3      |
| ECON 2342   | Islamic Banking & Finance                            | 3      |
| ECON 2341   | The Economics Of Money, Banking And Financial System | 3      |
| ECON 4306   | Forecasting for Economics & Business                 | 3      |
| ECON 4363   | International Trade & Development                    | 3      |
| FINC 3303   | Risk Management of Islamic Financial Institutions    | 3      |
| FINC 2307   | Personal Financing Planning                          | 3      |
| FINC 3305   | Financial Statement Analysis                         | 3      |
| ACC 4542    | International Taxation                               | 3      |
| ENTR 4307   | Intrapreneurship                                     | 3      |
| LE 4600     | English for Occupational Purposes                    | 3      |
| INFO 2501   | Management Information System                        | 3      |
| INFO 4504   | Technopreneurship                                    | 3      |
| INFO 3340   | E- Commerce  | 3      |

Students who successfully complete these requirements, including Practical Training, and the fulfilment of total credit hours of 122 for graduation, will be considered by IIUM for the award of the degree of BBA (Human Resource Management) or BBA (Finance) or BBA (Marketing) or BBA (International Business) or BBA (Entrepreneurship) or BBA (General Management)

5) A student may not want to specialize in the listed area but may want to do a minor in an approved area. Three (3) areas are available for students to minor in –(i) Accounting, (ii) Information Systems (iii) IIUM Minor Packages and Free Elective Courses

### **BBA** with Minor in Accounting

Students who wish to minor in Accounting must fulfil the following requirements:

- a. Students are required to get at least C+ in ACC 1001 Financial Accounting Fundamentals and ACC 1211 Management Accounting Fundamentals
- b. Students must complete the following seven (7) Core Courses

| Course Code | Course Title                         | Credit |
|-------------|--------------------------------------|--------|
| ACC 2102    | Financial Accounting and Reporting 2 | 3      |
| ACC 2203    | Financial Accounting and Reporting 3 | 3      |
| ACC 3104    | Financial Accounting and Reporting 4 | 3      |
| ACC 2112    | Cost Management                      | 3      |
| ACC 4113    | Decision Making and Control          | 3      |
| ACC 2241    | Taxation 1                           | 3      |
| ACC 2511    | Auditing Fundamentals                | 3      |

Students who successfully complete all these requirements, including Practical Training, and with total credit hours of 122 for graduation will be considered by IIUM for the award of the degree of BBA (Minor in Accounting).

#### 6) BBA with Minor in Information Technology

Students who wish to minor in Information Systems must fulfil the following requirements. The student must choose any seven (7) from the courses listed below

| Course Code | Course Title   | Credit |
|-------------|--|--------|
| INFO 2302   | Web Technologies<br>(Pre-req: NIL)   | 3      |
| INFO 2401   | System Analysis and Design<br>(Pre-req: CSC 1100)                              | 3      |
| INFO 4503   | Information Resource & Strategic Management<br>(Pre-req: INFO 3304, INFO 3501) | 3      |
| INFO 3501   | Project Management in IT<br>(Pre-req: INFO 2401)                               | 3      |
| INFO 3304   | E-Commerce<br>(Pre-req: INFO 2501)   | 3      |
| INFO 2201   | Multimedia Technology<br>(Pre-req: INFO 2302)                                  | 3      |
| INFO 3401   | Human Computer Interaction<br>(Pre-req: INFO 2401)                             | 3      |

| CSC 1501  | Introduction to Software Engineering<br>(Pre-req: CSC 1100) | 3 |
|-----------|---|---|
| INFO 1103 | Database Systems  | 3 |
| CSC 1100  | Elements of Programming                                     | 3 |

Students who successfully complete all these requirements, including Practical Training, and with total credit hours of 122 for graduation will be considered by IIUM for the award of the degree of BBA (Minor in Information Systems).

#### 7) IIUM Minor Packages and Free Elective Courses

IUM has implemented minor packages for all students as part of future direction of University curriculum structure in the new direction of flexible education. Thus, students who do not opt for specialisation or minor above may take up to seven (7) courses (21 credit hours) from the elective packages offered by other Kulliyyahs.

### 8) MGMT 4315 Practical Training (3 Credit Hours)

All students are required to undergo twelve (12) weeks of practical training at organisations which are approved by the Department upon completion of all required courses. A written report on the practical training must be submitted to the Department and it will be graded on Pass or Fail basis.